**CURRICULUM VITAE**

**Mohammed sajid pasha**

[sajidsahila2000@gmail.com](mailto:sajidsahila2000@gmail.com)

**+256709342304**

**Date of birth: 20/May/1982 Nationality: Indian**

**Gender: Male Marital status: Married**

**PERSONAL PROFILE**

A result driven, self-motivated and resourceful managing director with a proven ability to develop and strengthen management teams in order to maximize company profitability and efficiency. Experienced leading and growing of a business to make it a dynamic and progressive organization. Possessing excellent communication skills and able to establish sustainable and profitable relationships with customers, suppliers.

**Skill Areas**

|  |  |  |  |
| --- | --- | --- | --- |
|  |  | * Monitoring & evaluating * Motivated Team Player * Results Oriented | * Communication * Human resources management * Process improvement |

**EDUCATION STATUS:**

|  |  |  |  |
| --- | --- | --- | --- |
| **YEAR**S | **INSTITUTION** | **QUALIFICATION** | **AWARDS** |
| 2003 - 2006 | Kakathiya University | Bachelors of Commerce (BCOM) | Bachelors degree of Commerce. |
| 2000 - 2002 | Govt Junior College Hanamkonda | Intermediate level of education. 10+2 | Civics, Economics and Commerce. |
| 1988 - 1998 | Sri divya Jyothi Gurukola | Secondary level of education. | Secondary school certificate. |

**Languages known:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Language** | **English** | **Hindi** | **Telugu** |
| **Read** | **√** | **√** | **√** |
| **Write** | **√** | **√** | **√** |
| **Speak** | **√** | **√** | **√** |

**PROFESSIONAL WORK EXPERIENCE:**

1. **Employer : SR Afro Uganda Limited**

**Job term :** September 2022 to March 2023

**Designation: Sales Manager**

* Responsible for the day-to-day running of the business with a particular emphasis on business development. Making sure that the business continues to grow by way of developing new clients whilst maintaining its existing customer base.

**Duties:**

* + Identifying, developing and directing the implementation of business strategy.
  + Cultivating the company’s reputation in the market and with customers and suppliers.
  + Involved in planning and organizing the organization’s activities to achieve targets.
  + In charge of leading, motivating and developing the management team.
  + Improving margins and maintaining high quality service to clients.
  + Responsible for the company’s health and safety and legislative associations.
  + Keeping control of business expenses, ensuring it’s within agreed budgets.

1. **Employer: Primax Pharmacy Uganda Limited**

**Job term:** 2018 to 2021.

**Designation:** Sales Manager

**Job Profile**

* Responsible for the day-to-day running of the business with a particular emphasis on business development. Making sure that the business continues to grow by way of developing new clients whilst maintaining its existing customer base.

**Duties:**

* + Identifying, developing and directing the implementation of business strategy.
  + Cultivating the company’s reputation in the market and with customers and suppliers.
  + Involved in planning and organizing the organization’s activities to achieve targets.
  + In charge of leading, motivating and developing the management team.
  + Improving margins and maintaining high quality service to clients.
  + Responsible for the company’s health and safety and legislative associations.
  + Keeping control of business expenses, ensuring it’s within agreed budgets.

1. **Employer: SAI Beverages Zambia.**

**Job term:** February 2011 to November 2015.

**Designation:** Marketing Manager.

**Job Profile**

* + Working with the executive team such as marketing director or managing director to set the marketing strategy for the business.
  + Hiring and managing the performance of junior marketing team.
  + Researching and analyzing market trends and competitors.
  + Overseeing marketing campaigns.
  + Tracking effectiveness of marketing campaigns and reporting findings to the executive team
  + Negotiating and liaising with third-party marketing agencies.
  + Writing and delivering content and social media plans.
  + Managing the design and production of promotional materials such as websites and brochures.
  + Overseeing the company’s attendance at events such as trade shows, conferences and festivals.

1. **Employer: Chief Distillers Uganda Limited.**

**Job term:** August 2007 to December 2010.

**Designation:** Marketing Executive.

**Job Profile**

* + Hiring and managing the performance of junior marketing team.
  + Researching and analyzing market trends and competitors.
  + Overseeing marketing campaigns.
  + Tracking effectiveness of marketing campaigns and reporting findings to the executive team
  + Negotiating and liaising with third-party marketing agencies.
  + Writing and delivering content and social media plans.
  + Managing the design and production of promotional materials such as websites and brochures.
  + Overseeing the company’s attendance at events such as trade shows, conferences and festivals.

**Personal Details:**

Name **: Mohammed Sajid Pasha**

Father Name **:** Mohammed Athar

Date of Birth **:** 20/05/1982

Gender : Male

Marital Status **:** Married

Languages Known **:** English, Telugu & Hindi

Address : H.No: 3-25/1, Jangalapally, Venkatapur,

Mulugu Pincode: 506352

Passport Details

Passport No : **X5380158**

Place of Issue : Kampala

Date of Issue : 24/01/2023

Date of Expiry : 23/01/2033

Date:

**(Mohammed Sajid Pasha)**